

Mark Pascoe, Founder of Falcon Tenders

Why did you set up Falcon Tenders

I have always been driven by new fresh ideas and concepts, keeping a keen eye on maintaining the highest quality of engineering and electrical systems and leveraging skills learnt during my Class 1 offshore powerboat racing career. I am ready to push boundaries and offer something totally exclusive to the yacht owner and feel that Falcon Tenders can do just that. We have attracted some of the world's top design studios to join us on this exciting journey, and to help achieve our goal to deliver the finest bespoke tenders to owners and their crews ranging from 5m up to 18m.

Falcon Tenders specialises in building fully-custom yacht tenders for the discerning yacht owner. Hand-built by a team of skilled British craftspeople from its dedicated Hampshire facilities, each tender benefits from hybrid electric propulsion and the highest level of finish. To meet the growing demand for sustainable, design-forward tenders, Falcon Tenders collaborates with some of the top names in superyacht design, including Tim Heywood, David Weiss of Designova and Michael Leach Design

How did these superyacht design collaborations come about

Over the course of my 20-year career building some of the best superyacht tenders in the business, I have come to know and work with a large pool of top designers and stylists who we now welcome to join us on the Falcon journey. Working together with these extraordinary people we can satisfy the wildest dreams of any existing, new or future yacht owner. Our styling and attention to detail is second to none delivering beauty along with performance and the smoothest possible, quiet, dry ride. As a very experienced builder I work closely with designers and stylists to ensure the wildest ideas remain practical and can actually be manufactured to the highest quality, on time and within budget.

How is Falcon Tenders different from other tender builders

Here at Falcon Tenders, we are in the fortunate position to be able to collaborate with any design house or superyacht builder and are not tied to anyone in particular like some other tender manufacturers.

The yachts that are currently in build are becoming larger, increasing in volume, and are often further away from the shore. As a result, we are seeing a trend for larger tenders, and the tender itself becoming more important. For this reason, we focus on reliability and ease of service and maintenance in the field.

We are also seeing an increase in demand for hybrid and fully electric technology. As a small fully custom builder we are able to easily diversify and include the latest in hybrid and electric propulsion as the technology advances; we are even able to offer retrofit systems to existing tenders. In addition, we are investigating Hydrogen powered options to marry with Hydrogen fuelled Yachts. The hybrid technology we have chosen for this project maintains quiet, smooth, zero emission transitions throughout the port and inshore waters seamlessly changing to combustion power in open waters and automatically back to electric drive when coming off plane and arriving at the yacht. The system can also be isolated to use electric power only for inland waterways such as lakes or canals around Venice.

Sustainability is at the core of the Falcon Tenders brand appealing to the younger generation of yacht owners today and relevant to the owners of tomorrow.

We manufacture our main structures and small component mouldings using plant-based epoxy resin coming from the latest innovations in bio-based chemistry.

Which Falcon tender models will be debuting at the 2023 Monaco Yacht Show?

Falcon tenders will be exhibiting an all new "In-House" design of 9.7m fully closed limousine tender at this year's MYS, currently in build at the facility in Southampton for final delivery to the client early in 2024. Future tenders will be sleeker, wilder, more sustainable and ever more ground-breaking with design and technology boundaries being crossed, the only limit is our imagination.